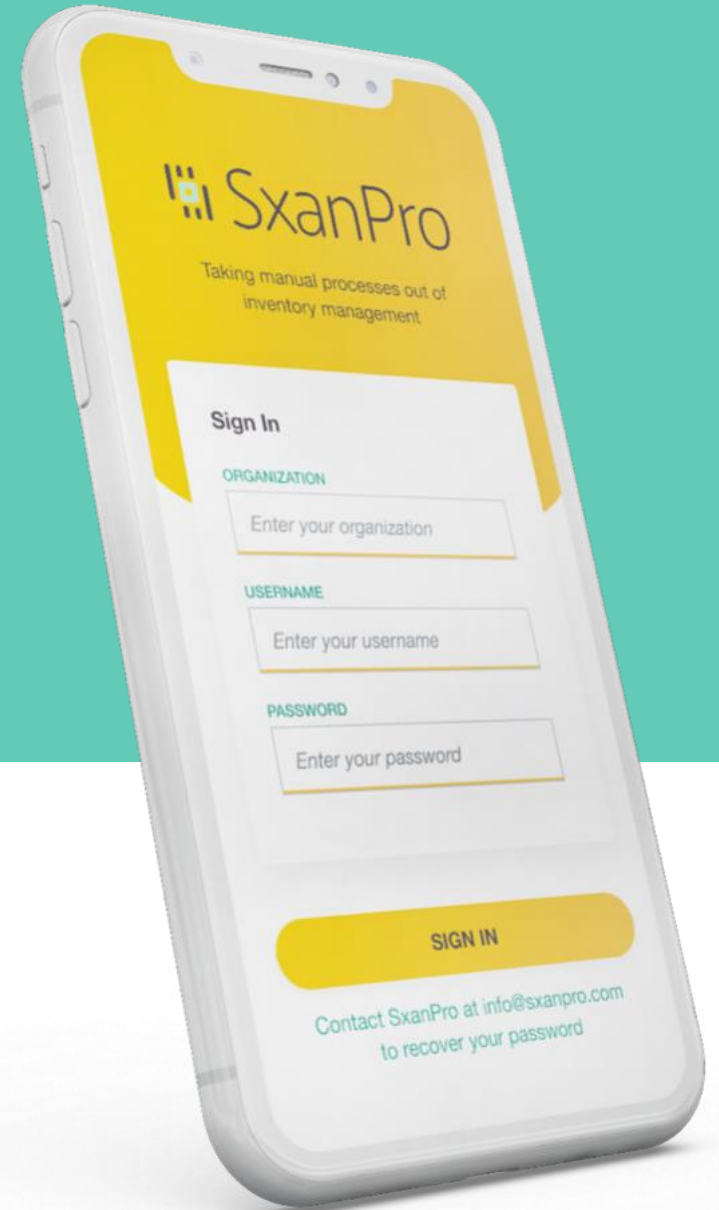


# SxanPro

One Scan.

De-risk Inventory. Control Suppliers. Reduce Waste.



# UDI-Based Inventory Optimization

- Medical device surplus adds up to about \$2 billion annually
- 8% of all disposables go expired on hospital shelves annually
- 17% of items inventoried have not been used in 12 months
- ½-1% of items inventoried are recalled
- 83% of frontline clinicians and hospital leaders still rely on manual inventory management
- Inventory management systems do not capture expiration dates or lot numbers

UDI-based inventory scans with SxanPro helps you de-risk your supply chain



# Case Study: 3 HCA Denver Hospitals



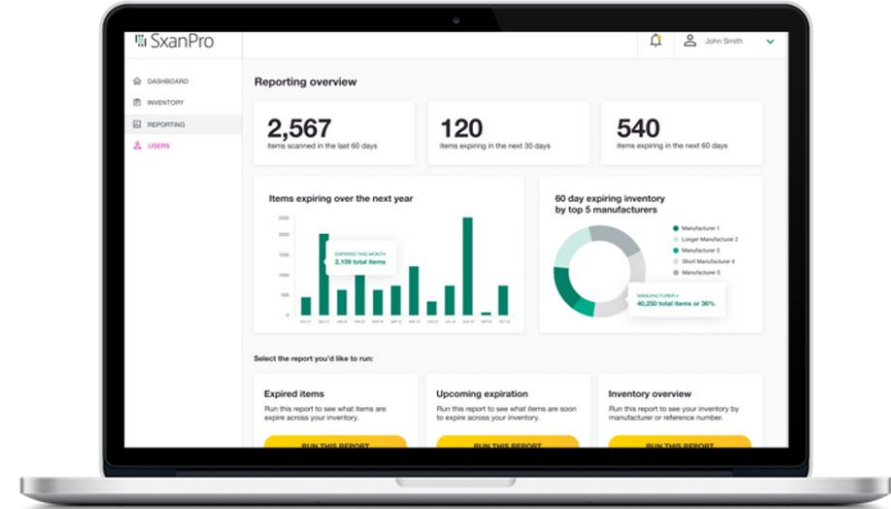
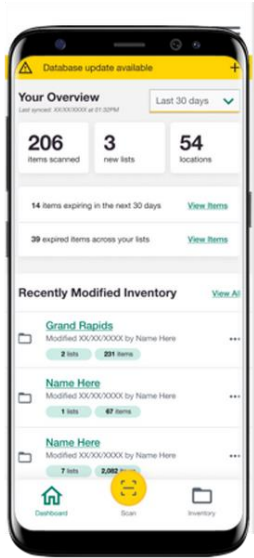
## Inventory audit

- Scanned 60,000 items
- 1,112 expired items were identified
- 369 recalled items from 17 recalls were removed from supply rooms
- These included 23% implantable products

## Results

- 369 recalled items removed
- \$107,000 in credits for recalled products from product manufacturers
- \$413,768 worth of devices with short shelf life to be transferred to other facilities
- \$401,000 worth of supplies were identified as no-move items that could be removed from par location.

# Hands-On Technology-Powered Control



- NO IT Integration – download app onto iPhone
- NO Data to upload – scan the UDI barcode
- Visibility into expiration dates and lot number
- 10+ data points collected from one scan of the UDI

# How to sell



- Lots of devices expire on the shelves – and supply chain leadership knows this
- Lots of recalled products sit on the shelves
- Par levels another source of concern
- Risk and lots of dollars wasted
- Current solutions: Large, complex inventory management systems – and manual counts
- SxanPro advantage: Simple, UDI-based, immediate results, massive savings and reduced risk
- Very fast growth company