



INNOVATIVE
HEALTH



About Innovative Health

- Started in 2016 by veterans of the reprocessing industry
- Focused in EP/Cardiology
- Reducing costs in EP and Cath Lab procedures to enable better care for more patients
- Advanced, patented reprocessing technology
- 47 FDA clearances in 6 years
- Guaranteed higher savings than other EP/Cardiology reprocessors

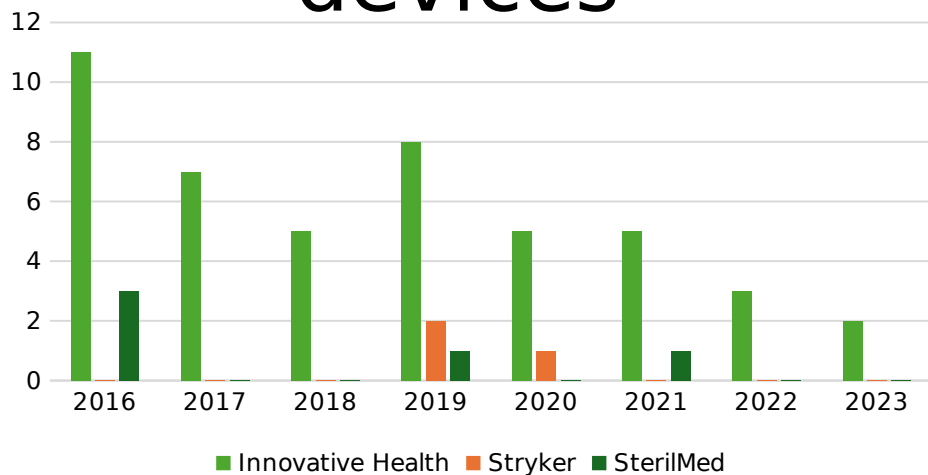


Customers



More clearances – higher savings

More clearances to reprocess more complex, more expensive devices



EXCLUSIVE DEVICE CLEARANCES

Mapping catheters

Decanav Diagnostic EP Catheter

MANUFACTURER

Biosense Webster

Pentaray eco mapping catheter

Biosense Webster

Achieve Advance Mapping Diagnostic EP Catheter

Medtronic

INTELLAMAP ORION™ High-Resolution Mapping Catheter

Boston Scientific

Advisor HD Grid mapping catheter

Abbott



Transseptal needles

Reprocessed BRK Transseptal Needle

Abbott

Reprocessed Baylis Transseptal Needle

Baylis

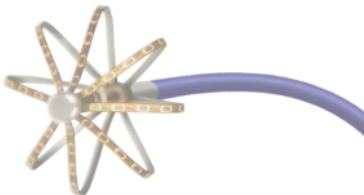
Digital IVUS

Visions Pv .035 Digital IVUS Catheter

Philips

Eagle Eye

Philips



Introducer sheaths

VIZIGO® BI-Directional Guiding Sheath

Biosense Webster

Swartz™ Braided SL™ Transseptal Guiding Introducer Sheath

Abbott

Cables

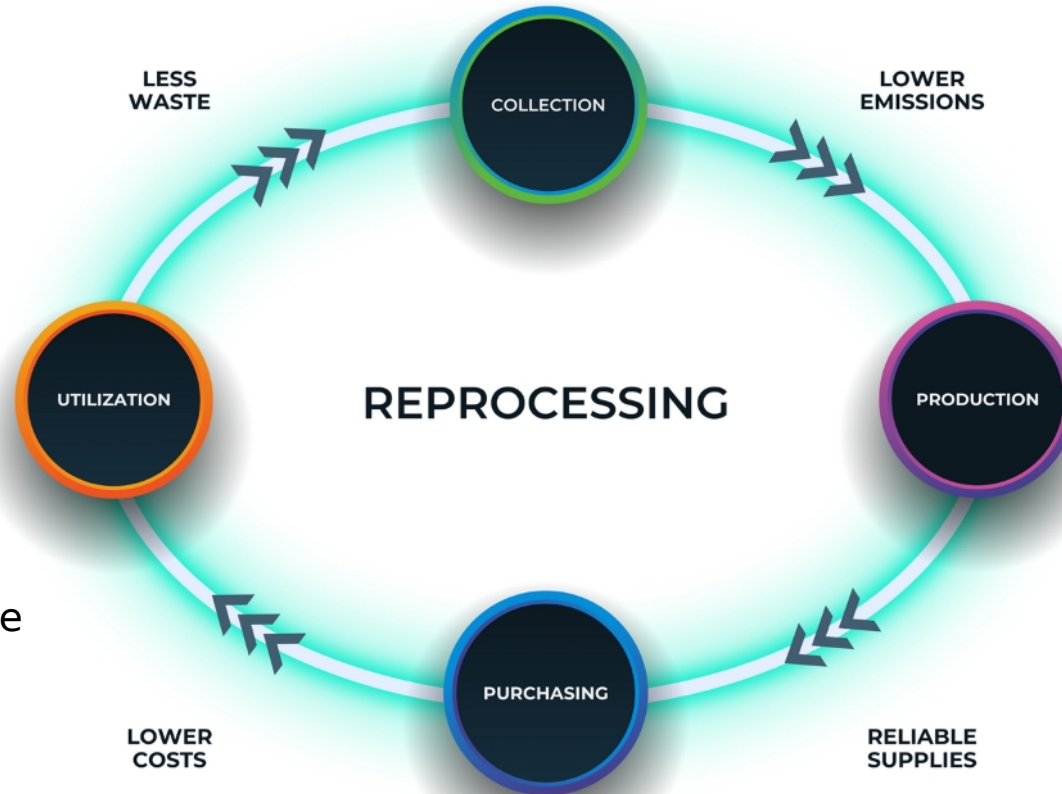
Impact of Reprocessing

Less waste:

- 0.324 lbs per device
- 375 lbs in an average lab per year

Lower costs:

- 50% of the cost of a new device
- \$1,200 savings for ultrasound catheter
- \$483,000 in an average lab per year



Lower

~~emissions:~~ emissions per device

- 2,250 lbs in an average lab per year

Reliable

~~supplies:~~ supplies from backorder

- 2% of procedures
- \$88,000 increased revenue in an average lab per year

How to sell

- Most hospitals (EP labs) use reprocessed devices
- This is not a problem - we can guarantee higher savings, because we have more devices
- Ask for utilization data (what devices do they use in the EP lab and how many)
- Get meeting with service line leader, senior supply chain officer, or C-suite

